



# 2017-2018

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## Canterbury Golf Annual Report



### Team Golf

Providing a pathway for young people & families



**Juliana Hung**  
2018 NZ Stroke Play Champion



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# Measuring Our Progress

Our strategic priorities 2015-2018 have been our main focus to grow and support golf in Canterbury. This year we completed our strategic plan and can report the following outcomes. The Executive Committee have just completed a strategic review and draft strategic plan through to 2021. This will be circulated in due course.

## Income

- Three new income sources have been found.
- New income represents 8.7% of total income.
- Total income has increased 6%.
- A major new income source is yet to be found but remains a strategic priority.

## Club Sustainability

- 20 clubs have received advice & support.
- 8 clubs engaged in projects across key areas of club health.
- 26 clubs benefiting from the national Love Golf campaign.
- 15 clubs utilising the Get on the Green platform.

## Participation

- Team Golf Series delivered.
- Family Golf Event delivered.
- She Loves Golf activation event delivered with support provided to clubs to run follow-on programmes.

## Promotion

- Communication Plan completed with key actions being implemented.
- Play Golf Canterbury Facebook page introduced and used to promote casual opportunities to grow the game.
- Strategies implemented to grow social media, website and newsletter engagement.

## Golf Administration

- Collaborative approach for Mainland staff achieving excellent results.
- Key volunteers retained and new volunteers recruited.
- Stakeholder Satisfaction Survey completed with very positive results and constructive feedback to be implemented.

## Representative Golf & Competitions

- Representative reviews completed from national events with recommendations implemented.
- Talent Development Plan implemented and reviewed.
- Interclub and tournaments reviewed with recommendations implemented to grow participation.



# Our People

Executive Committee	President/Chair	Steve Kilpatrick (Russley)
	Vice President/Chair	Kate Johnstone (Christchurch)
	Committee Members	John Thompson (Waitikiri)
		Max Walker (Hawarden)
		Warren Houghton (Weedons)
		Maryanne Marlow (Clearwater)
		Peter MacDonald (Russley)
Sub Committee Chairs		Pip Deans (Hororata)
		Kevin Hughes (Waimakariri Gorge)
	Women	Pam Ellis (Waitikiri)
	Canterbury North	Terry Waghorn (Pegasus)
	Canterbury Central	Barry Harkerss (Ellesmere)
	Metro	Noel Stewart (Waimairi Beach)
	Age Group	Craig Vining (Russley)
	Men's Course Rating	John Thompson (Waitikiri)
	Women's Course Rating	Margaret Turner (Templeton)
	9 Hole	Claire Ballantyne (Russley)
Professional Staff	Representative	Max Walker (Hawarden)
	Honours & Awards	Max Milesi (Coringa)
	General Manager	Grant Lewis
	Golf Operations & Support	Mike Millward
	Golf Development Manager	Rachel Thow
	Tournament Director	Dennis Maguire
Representative	Golf in Schools Presenter	Neil Birkett
	Women's Selectors	Mel Brew, Robyn Gillespie
	Women's Masters Selector	Debbie Scott, Pam Ellis
	Men's Selectors	Gary McAuley, Ian Donaldson, Ian MacGillivray, Kerry Chuck, Davitt Lavery
	Women's Senior Managers	Kate Turner, Elisha Crosbie
	Women's Masters Manager	Debbie Scott
	Men's Senior Managers	Murray Brown, Andrew Dufton
	Men's Masters Manager	Kevin Moyle
	Women's Junior Manager	Hillary O'Connor
	Men's Junior Managers	Craig Vining, Percy Reihana
Canterbury Golf Commissioner		Mark Bond - Saunders Robinson Brown
Canterbury Golf Solicitor		Ben Frampton - Saunders & Co
Canterbury Golf Auditor		Bevan Smith - Chartered Accountant
Life Members (*deceased) C.J. Ward* (Christchurch), T.J. Gregg* (Waimairi Beach), Douglas Cresswell* 1974 (Russley), George Walker* 1976 (Harewood), Barry Watts* 2004 (Templeton), Alision Bayliss* 2012 (Kaiapoi), Brian Newsome 2012 (McLeans Island), Rex Bull 2012 (Hagley), Peter Mott 2012 (Rawhiti), Stuart Brannigan 2012 (Ellesmere), Terence Downey 2012 (Rawhiti), Geoffrey d'Auvergne 2012 (Amuri), Roger Gilbert 2012 (Ellesmere), Graham (Max) Milesi 2012 (Coringa), Betty Fraser* 2012 (Rangiora), William Southgate 2012 (Russley), Sue Boag* 2012 (Waitikiri), Geoffrey Saunders 2012 (Christchurch), Elizabeth Douglas 2012 (Christchurch), Cushla McGillivray 2012 (Russley), Patricia Rennell 2013 (Tai Tapu), Sir Bob Charles 2015 (Clearwater), Sue McFarlane 2017 (Rangiora).		







220 Women participated in the She Loves Golf campaign in Canterbury

## Our Highlights



58 children played in a Team Golf Series

60 parents and children played Family Team Golf



NZ Stroke Play Champion  
Juliana Hung



Golf in Schools delivered to 3,935 children



New Facebook page launched to engage the casual market

Programmes for attracting girls to golf



23 Canterbury Golf Tournaments with 1,266 Competitors

22 Interclub competitions involving 1,442 competitors over 159 rounds of golf



Boy's Interprovincial Champions  
Canterbury



Golf delivery at Community Events to 850 participants



# President's Report

It is my pleasure to present my President's Report for the 2017-2018 year.

First though, I would like to acknowledge the sad passing of Past President and Life Member of Canterbury Golf – George Walker who contributed greatly to golf in Canterbury.

A new initiative to provide young players an entry into golf was started this year – Team Golf. Team Golf has been a huge success with 58 children aged 4-14 playing in ambrose team events. Such has been the success that Family Team Golf is now being introduced to allow the parents to become involved and play with their children.

Also aimed at encouraging people to golf, a new Facebook page was started – 'Play Golf Canterbury'. I encourage you to take a look at it and pass it on to your family and friends. The videos of the children having so much fun are captivating and will definitely make you smile.

Two of our member clubs celebrated their jubilees during the year – Weedons Country Club and Everglades Country Club. Grant Lewis and I were privileged to participate in Everglades celebrations and I must commend President Quentin Ashdowne and his organising committee of Pauline Frances-Fox and Miles Ruddenklau for putting together an outstanding program of celebrations to mark the occasion. Thanks also to all the members for their warm hospitality.

One of our member clubs celebrated 125 years of women's golf – congratulations Christchurch Golf Club on achieving this remarkable milestone.

### Governance

In October, we welcomed Kevin Hughes to the Executive Committee. Kevin is a member of Waimakariri Gorge Golf Club and lives in Halkett. His golfing background includes 40 years as a PGA qualified golf professional in Europe, and owning several golf related businesses. In recent times he has been coaching mainly in the Central Canterbury area, and is also on Waimakariri Gorge's Promotion Subcommittee. Kevin has been instrumental in establishing the Team Golf program and is a valued contributor at Executive Committee meetings.

We conducted a review of our strategic plan. A crucial aspect of this process is gathering input from clubs, volunteers and players so we know what's going well, what we need to work on, and anything new we should be considering. We used surveys to facilitate the information gathering process and I would like to thank all those clubs, volunteers and players who responded. Your input is valued and we appreciate the effort you all made. The more feedback we get the better, so if you or your club didn't participate this time, we would welcome your involvement next time.

While the general outcome from the surveys was

encouraging, we know there is more work to do particularly with some clubs who may not be as engaged with Canterbury Golf as others are. We also know getting our communications through to members of some clubs can be improved.

The results of the surveys are already on our website for all to see and the Strategic Plan which is almost complete will be published there too, in the near future.

### Golfing Achievements

I know results will be published elsewhere in this Annual Report, but there are some achievements I would like to comment on in particular.

Amelia Garvey continues to excel in her golfing endeavours and it was a great pleasure to be attending the Canterbury Sports Awards when she was announced as the Young Sports Women of the Year.

At the same event, Tom Parker was a finalist in the Young Sports Man of the Year, in recognition of another year of outstanding results.

Hiroki Miya, Amelia Garvey, Kazuma Kobori and Juliana Hung all enjoyed great success at the Faldo Series tournament hosted at Clearwater in December. This event could only take place with the outstanding generosity of Todd and Marion Heller who also provided support along with NZ Golf to ensure the players could travel to the Asian Regional Final in Vietnam which Hiroki Miya went on to win. Thank you Todd and Marion for your incredible support of our young golfers.

Combining the Canterbury Stroke Play, the Otago Stroke Play and the Southland Stroke Play events into the House of Travel Tour saw a record number of players being attracted to compete, with the overall win going to Kazuma Kobori.

I want to also acknowledge and congratulate Juliana Hung's selection to the New Zealand team that competed in the Queen Sirikit Cup in Thailand in May, an outstanding achievement.

Our Under 19 Boys Team won the Interprovincial Tournament hosted each year by Waikato. The team consisting of Tom Parker, Dominic Brett Kelly, Ben Baker, Kazuma Kobori, Hayato Miya, Zach May and Tiaki Ogilvie went undefeated and were nominated for the Canterbury Sports Junior Sports Team of the Year award. It would be remiss not to recognise the huge contribution Craig Vining has made. Not only has Craig managed the team for the past four years, but he was instrumental in getting Canterbury into this Waikato run tournament to start with.



The continued success of the Flexi Lease Canterbury Women's Team was also a highlight where a young team excelled finishing runner's up to Auckland at the NZ Toro Interprovincials.

### Volunteers

Much of what we do relies upon a dedicated group of volunteers. This includes, managers, selectors, starters, scorers, convenors, course raters, committee members and rules officials. These people do it for their passion for the game and I would like to personally thank each and every one of them on behalf of all those who benefit from their efforts.

Thanks must also go to the clubs who make their courses available for all the events we run, from interclub, Team Golf, Canterbury Stroke Play, Canterbury Match Play, etc. The cooperation and willingness to help is very much appreciated.

After six years as a Canterbury Men's Selector, including two years as Convenor, Gary McAuley has stepped down from the role. He has spent many hours attending events and pouring over results to make sure the best possible teams were selected to represent Canterbury. I would like to acknowledge and thank Gary for the enormous contribution he has made.

I also want to include and recognise the important contribution the Canterbury Eagles Society make to junior golf. The Canterbury Eagles tournament is an important event on the junior golf calendar and they make it available to contestants for free.

### Canterbury Golf Awards Dinner

If you haven't attended one of these events, you really should try and get to the next one in June 2019. This year, we were treated to an entertaining, thought provoking, honest presentation by Melodie Robinson. She talked about her family environment while growing

up, her struggles in a male dominated media industry and her sporting achievements. She delivered this in a very honest, entertaining manner, sprinkled with humour, to make for a very captivating presentation. We have been very fortunate to have attracted outstanding guest speakers over recent years, coupled with the superb MC skills of Phil McGoldrick, along with hearing about the achievements of our golfers, volunteers and administrators; we have all the ingredients for a very enjoyable night. This year was no exception and we had a record 160 attending the function.

### Finances

We achieved a pleasing result in terms of being ahead of budget, but the fact remains we still made an operating deficit of \$20,947 after depreciation.

We remain dependent upon grants and are working to become more independent by investigating other revenue earning opportunities.

We are very grateful to the support we receive from our sponsors without whom, we could not deliver the services that we currently provide.

### Staff and Executive Committee

We are fortunate to have a small team of very hard working, dedicated staff running the office. A big thank you to Grant, Rachel and Mike for a job well done and for making sure everything runs smoothly.

I would like to close by thanking my fellow Executive Committee colleagues for all their work and support throughout the year.

**Steve Kilpatrick**  
President



# General Manager’s Report

It has been another busy year at Canterbury Golf with the focus being on refining and improving the services we provide, and in the Summer starting initiatives to increase participation in golf.

Financially this year has been more of a challenge than the last. While we have been able to keep costs in check we have suffered slightly with decreased Gaming Trust income, turning a profit in 2016/17 into a deficit for 2017/18. The accounts will show an operating deficit of \$20,947 after depreciation. The Executive remain committed to trying to diversify and increase income to meet the service level and programmes we wish to provide.

Our sponsors and funders remain committed to us and see the value in how we help golf in Canterbury – thank you.

We are built on a dedicated volunteer management team and are very fortunate to have quality people involved, particularly in the Sub Committee Chair positions. Thank you for being the back-bone of our management structure.

Our team of staff are really humming. In particular, the interaction between the Mainland development team of Rachel Thow (Canterbury Golf Development Manager), Richard Hudson (NZ Golf Regional Support Manager), Malcolm Wood (Aorangi Community Manager) and Chris Pugh (Tasman Community Golf Manager); and the fantastic outcomes they are beginning to achieve. Watch out over the Spring and Summer of 2018/19 for some great participation initiatives being rolled out.

We recently completed a Strategic Plan Review and have drafted a new plan through to 2021. The 2018 outcomes were pleasing with income generation being the only initiative not achieved. The plan through to 2021 is primarily focussing on initiatives to increase participation, generate more income to fund services and programmes, improve the profile of golf, and communicate more meaningfully with clubs and club members.

On that note, we did complete an organisational Communication Plan this year. The key focus is telling our people how we want to communicate with stakeholders, and being proactive promoting Canterbury Golf to the golfing community and public. Thanks to Rachel and Richard for their valuable input into this industry best-practice piece of work.

The golf tourism initiative is not where we want it to be. The challenges are greater than anticipated, and getting the strategy right to get golf tourists to book on our website has been a learning experience. We remain committed to the cause and a recent meeting with the new tourism body ChristchurchNZ was promising as they saw the value in attracting more golf

tourists to Canterbury.

We are reminded daily of the struggle many of our clubs face to keep their businesses viable and provide quality services to their members and visitors. While we are fortunate to have a full-time person in Richard Hudson to help clubs, it has been frustrating to watch Richard battle to get clubs "on board" to help themselves. I implore clubs to make the time and listen to Richard. He has golf industry best-practice at his finger tips and the full backing of New Zealand Golf and all its resources. On top of that he is pretty easy to get along with!

"Amalgamation" and "merger" seem to be the buzz words around golf clubs at the moment. Weekly I am told "we have too many golf clubs in Canterbury". This point-of-view is debatable, but essentially we have to look at better ways of running golf clubs. This may mean looking at joint services, better utilising facility usage, and combining memberships. As the saying goes "you can't keep on doing the same old things and expect to get a different result". Our golfing environment is changing and we need to adapt.

Canterbury Golf is fortunate to have the support of its clubs, particularly when it comes to hosting interclub and major tournaments. We understand the increasing pressure of losing income when "giving up" your course for these events, and are grateful that clubs see the bigger picture in this regard – thank you.

We host both Toro Interregionals in December at Clearwater Golf Club for the men, and Waitikiri Golf Club for the women. With the national spotlight being on Canterbury for those two weeks it presents a great opportunity for us to showcase our region. No doubt both clubs will do a great job and we look forward to everyone supporting our teams and the tournaments.

Harewood Golf Club have done a great job to retain the Charles Tour Harewood Open this year in October. It looked likely the tournament would be lost with the naming rights sponsor, but some creative thinking has got it across the line this year. These tournaments are important for the profile of golf in Canterbury – we need to support them.

The bi-annual conference Golf Managers Association of New Zealand is being held in Queenstown 9-11 October 2018. I encourage all clubs to make a worthwhile investment and send their Managers along.

I look forward to working with all in the golf community in the coming year, and thank everyone for their contribution this past year.

**Grant Lewis**  
General Manager

# Canterbury Golf Honours & Awards

Golf Warehouse Women's Golfer of the Year	Juliana Hung
Golf Warehouse Men's Golfer of the Year	Tom Parker
Riccarton Park Junior Men's Golfer of the Year	Hiroki Miya
Riccarton Park Junior Women's Golfer of the Year	Juliana Hung
Liz Douglas Trophy	Juliana Hung
Vardon Trophy	Matt McLean
Fenix Canterbury Golf Ambassador of the Year	Olive Tapu
Eagles Most Promising Junior Girl	Amy Weng
Eagles Most Promising Junior Boy	Hayato Miya
Trevinos Volunteer of the Year	Pip Deans
Trevinos Administrator of the Year	Neville Bamford
Service Awards	Lyn Robertson, Tom Parker, Jill Jenkins
Distinguished Service Award	Ken McFarlane
Canterbury Tasman Turf Manager's Assn Best Presented Golf Course	Waimairi Beach Golf Club
Canterbury Tasman Turf Manager's Assn Contribution to the Turf Industry	Colin Posa, Harewood Golf Club







## Canterbury Golf Tournament Results

EVENT	DATE & VENUE	RESULT	
Lamb & Hayward Canterbury Stroke Play	January 2018 Waitikiri Golf Club	Women	Juliana Hung
		Men	Dominic BrettKelly
		Women's Masters	Robyn Pullar
		Men's Masters	Blair Dibley
Golf Warehouse Canterbury Match Play	October 2017 Harewood Golf Club	Women	Juliana Hung
		Men	Hiroki Miya
		Women's Masters	Di Kay
		Men's Masters	Blair Dibley
Riccarton Park Golf Complex Canterbury 4BBB Championship	June 2018 Bottle Lake Golf Club	Women	Juliana Hung & Amy Weng
		Men	Steve Bell & Brett Turner
Canterbury Age Group Championships & U19 Teams Championship	December 2017 Clearwater Golf Club	U19 Women	Amelia Garvey
		U19 Men	Hiroki Miya
		U16 Boys	Hayato Miya
		U19 Teams	Russley Blue

## Canterbury Golf Events

EVENT	SECTION	RESULT
Canterbury Women's National Teams		Russley
Women's Champion of Champions	Senior	Lina Park
	Net	Susan Collins
	Rosebowl	Harewood
	Pat Rennell Salver	Bottle Lake
	9 Hole	Eleanor Smart
Men's Champion of Champions	Senior	Jason Sincock
	Intermediate	Gary Gillard
	Junior	Paul Snape
	Gross Stableford Team	Coringa
	Net Stableford Team	Coringa
Order of Merit	Women	Juliana Hung
	Men	Matt McLean
	Women's Masters	Di Kay
	Men's Masters	Aaron Forsyth
Hellers Junior Order of Merit	U19 Boys	Kazuma Kobori
	U16 Girls	Juliana Hung
	U16 Boys	Hayato Miya
	U13 Boys	Yuki Miya





# Representative Results

EVENT	DATE & VENUE	RESULT
NZ Women's Interprovincial	December 2017 Sherwood Park Golf Club	2nd
Juliana Hung, Olive Tapu, Catherine Bell, Jessica Crosbie, Maddie May, Amy Weng (reserve). Managers: Kate Turner, Elisha Crosbie.		
NZ Men's Interprovincial	December 2017 Mangawhai Golf Club	6th
Tom Parker, Matt McLean, Hiroki Miya, Reid Hilton, Dominic BrettKelly, Richard Reed (reserve). Managers: Murray Brown, Andrew Dufton.		
NZ Women's Masters	April 2018 Inglewood Golf Club	13th
Kate Turner, Joanne Kent, Cheryl Kemp, Virginia Faass. Manager: Debbie Scott.		
NZ Men's Freyberg	November 2017 Whitford Park Golf Club	7th
Blair Dibley, Jason Sincock, Jonathan Stieller, Aaron Forsyth, Richard Belcher. Manager: Kevin Moyle.		
Women's South Island Interprovincial	November 2017 Otago Golf Club	1st
Amelia Garvey, Hillary O'Connor, Olive Tapu, Catherine Bell, Jessica Crosbie, Amy Weng, Melissa Newburn, Maddie May. Managers: Kate Turner, Elisha Crosbie.		
Men's South Island Interprovincial	November 2017 Invercargill Golf Club	1st
Tom Parker, Matt McLean, Hiroki Miya, Dominic BrettKelly, Reid Hilton, Kazuma Kobori, Sam Purdon, Richard Reed. Manager: Murray Brown.		
Canterbury v Wellington	November 2017 Russley Golf Club	1st
Amelia Garvey, Juliana Hung, Catherine Bell, Hillary O'Connor, Olive Tapu, Jessica Crosbie. Manager: Elisha Crosbie.		
Girl's Interprovincial	October 2017 Rotorua Golf Club	5th
Amelia Garvey, Juliana Hung, Jessica Crosbie, Lina Park, Maddie May, Deanna Matthews. Manager: Hillary O'Connor.		
Boy's Interprovincial	October 2017 Cambridge Golf Club	1st
Tom Parker, Dominic BrettKelly, Ben Baker, Kazuma Kobori, Hayato Miya, Zach May, Tiaki Ogilvie (reserve). Manager: Craig Vining, Percy Reihana.		
South Island Age Group Interprovincial	April 2018 Templeton Golf Club	1st
Tom Parker, Hiroki Miya, Dominic BrettKelly, Kazuma Kobori, Ben Baker, Hayato Miya, Tiaki Ogilvie, Tim Seeto, Kansuke Shin, Ben Burgess. Manager: Percy Reihana.		

# Representative Results

EVENT	DATE & VENUE	RESULT	
Canterbury v Aorangi	September 2017 Ashburton Golf Club	Women	Canterbury
		Men	Canterbury
		Masters	Canterbury
		Juniors	Canterbury
Canterbury Central v Buller Westland	June 2017 Ellesmere Golf Club	Men	Central Canterbury
		Masters	Central Canterbury
		Intermediate	Central Canterbury
		Women	Central Canterbury
Canterbury North v Nelson	April 2018 Nelson Golf Club	Men	North Canterbury
		Masters	Nelson
		Intermediate	Nelson
		Juniors	Nelson
Canterbury North v Canterbury Central	May 2018 Greendale Golf Club	Men	Central
		Masters	North
		Intermediate	Central
		Juniors	Central
Canterbury Country v Aorangi	November 2017 Hororata Golf Club	Men	Draw
		Masters	Draw
		Intermediate	Canterbury Country
Town v Country	August 2017 Pegasus Golf Club	Men	Town
		Masters	Town
		Juniors	Country
		Masters Women	Town





# Men's Interclub

COMPETITION		WINNER
Woodward Cup		Russley
Stan Rich Salver		Mike Toeke, Tom Wilson
Blank Cup		Templeton
Blank Cup Salver		Gregory Hey
Simon Cup		Templeton
Simon Cup Salver		Michael Robertson
Metro A		Waimairi Beach
Metro B		McLeans Island
President's Grade		Russley
Over 50's	Team Gross (Over 50's)	Coringa
	Team Gross (Over 60's)	Christchurch B
	Team Net (Over 50's)	Tai Tapu
	Team Net (Over 60's)	Bottle Lake
	Individual Gross	John Rademakers
	Individual Gross - Age	Carl Sakofsky
	Individual Net (Over 50's)	Stu Berryman
Richards Trophy		Waimairi Beach
Cresswell Cup		Weedons Red
Mott Trophy		Amberley Gold
Kaikoura Cup		Pegasus Blue
Templeton Cup		Amberley Gold
Gardner Trophy		Amuri
Canterbury Central Shield		Hororata
Brownie Cup		Lincoln
Patterson Cup		Weedons Red
Smart Cup		Kaituna
Grant Lethaby Trophy		Jonathan Stieller
Barkle Cup		Darryl Joyce, James Cochrane
Keith Vogan Trophy		Rob Phillips
Trevor Evans Cup		Clayton Hogg, Simon Jeffs, Gavin Thomas, Scott Saunders
Canterbury Central Masters		Charteris Bay
Morgan Kennedy Peninsula Trophy		Selwyn
McGuire Hendon Cup		Kaiapoi Gold
Ashby Bergh Trophy		Amberley Gold

# Women's Interclub

COMPETITION	WINNER
Pollock Cup	Christchurch
Merle Barley Salver	Olive Tapu
36 Hole Silver	Clearwater
36 Hole Open	Tai Tapu 2
18 Hole	Russley 1
Weekend	Kaiapoi
9 Hole	Avondale
Canterbury North	Hawarden

# Junior Interclub

COMPETITION	WINNER
Junior Interclub	Russley Blue
Junior Foursomes	Waimairi Beach





# Staff Reports

## Golf Operations & Support

Last year's Interclub season didn't quite get off to the perfect start with the Woodward Cup Reserve day being placed on notice very early in the piece due to round one being postponed. Fortunately, while the weather conditions for the remainder of the Men's & Women's premier interclub season were pretty average there were no further delays.

My sincere thanks again to our Club Managers and Administrators who have hosted interclub and tournaments at their courses over the past year. Your co-operation and understanding are greatly appreciated, especially in situations where neutral venues are required for semi-finals and finals, predominantly at very short notice.

A big thank you also to our interclub competition convenors, volunteers and referees who work tirelessly, often in the background, ensuring all our events run smoothly and efficiently. There are too many of you to mention individually but you know who you are and thank you, your hard work really does make a difference.

In last year's report I challenged you to identify one thing we could start, stop or change to add more value to Golf Operations and Club Administration in Canterbury. Hopefully that was a catalyst for the amount of reviews we have had in the past 12 months. Both players and team managers from Presidents, Metro A & B, Blank and Simon Cup have had the opportunity to attend competition review meetings or provide feedback with a number of changes and initiatives being endorsed by the Men's Metro Match Committee to enhance these competitions.

It was great to see a good response to our annual Captains Day tournament at Waimairi Beach in February with 21 clubs represented. It would be great to see even more Club Captains competing for the Captains Trophy next year at Hororata, so lock Friday 15 February in your diary now and enjoy a great day out.

In the recent Canterbury Golf surveys some responses indicated that they would like to know more about what Canterbury Golf does and for us to be more visible at your clubs. We relish the opportunity to visit your club and engage with members and officials in any capacity, so please don't hesitate to give me a call.

We welcome any thoughts or ideas you have that will make your golfing experience a better one or if you would like to be involved at a committee or volunteer level just email me at [mike@canterburygolf.co.nz](mailto:mike@canterburygolf.co.nz). Good golfing and don't forget ... hit the shot you know you can hit, not the one you think you should.

**Mike Millward**  
Golf Operation & Support

## Golf Development Manager

The past 12 months have been successful with many new initiatives put in place to help grow the game and develop players in Canterbury.

### Young Persons & Families

A review of our development pathway identified the need to provide more engagement opportunities for young people that were newer to golf. After running a successful kids event in September, using the large 8 inch cups at Templeton Golf Club, I could see the need for more events like this as there was clearly a demand for it.

Team Golf was launched in March with a trial run in the Selwyn region supported by NZ Golf. The objective was to provide a fun, short course event played over six holes for children to gain on-course experience with parents or other family members involved as the caddy. The results spoke for themselves with full fields at each event and 100% of participants wanting to play in more Team Golf events. Both Richard Hudson and Kevin Hughes played an integral part in running these events, along with the support from the clubs, which contributed to the overall success of the series.

The highlight was seeing how much fun everyone was having playing Team Golf. If you haven't yet seen our Team Golf video, I would encourage you to look this up on our Canterbury Golf Facebook page. The video has had over 3,000 views and is part of the work we are doing to create a better perception for golf.

Plans are currently being rolled out for a six-event series throughout Canterbury capped off with a family ambrose event. We are fortunate to have the support of the golf clubs to run these events over the whole course to cater for the demand which will accommodate fields of over 80 children.

As part of our strategic direction we are also focused specifically on growing the number of girls playing golf. It was exciting to see that from the 58 children playing Team Golf that 19 of these were girls. A girls group has been formed to provide a fun and social environment with a focus on building friendships and skill developing.

The Golf in Schools programme continues to be a platform to introduce children to golf with our in-school programme. Over the past 12 months we have delivered this programme to 3935 children with 1787 of these children participating at the golf course session. Thank you to all the clubs that have made their courses available for this session.

### Participation

The Canterbury She Loves Golf event was success with over 100 women attending the launch event. A big thank you to Riccarton Park Complex for providing

a great venue for this event. Support was also provided to clubs to offer taster and women's starter programmes to provide an introduction to the game.

A new Facebook page, Play Golf Canterbury, was established as a platform to promote casual opportunities for people of all ages to get involved with golf. This is an area we will continue to develop and promote. It has been great to see the club offerings from coaching opportunities for men, women and kids to social events.

### Player Development

Two new SRB Xcelerator squads were established to assist with the development of the junior boys in Canterbury. The squads focused on helping the players to better structure their practice sessions by setting challenging drills. The outcome has been excellent with squad members showing a large collective drop in handicap as well as improved tournament scoring.

I would like to acknowledge the Canterbury players that have achieved higher honours with NZ Team selections, Amelia Garvey, Juliana Hung, Tom Parker and Hiroki Miya, along with Dominic Brett Kelly, Kazuma Kobori and Matt McLean who have been involved with NZ Golf travelling squads.

I was fortunate to attend the Canterbury Sports Awards to hear the announcement of Amelia Garvey as the winner of the Canterbury Young Sports Woman of the Year. Tom Parker was also one of three finalists for the Young Sports Man of the Year and the Canterbury U19 Team were recognised as a nominee for the Junior Sports Team of the Year.

### Representative

The Canterbury team have had a solid record at the Boy's Interprovincial first attending four years ago. 2017 was the year the team performed at the highest level to not only win the event but also go through unbeaten against the top teams from throughout New Zealand. Ben Baker was also awarded Player of the Tournament.

The Flexi Lease Canterbury Women's Team had a tough task ahead of them at the NZ Toro Interprovincials with the unavailability of two key players. The team rose above it all and performed outstandingly to win their way through to the final against Auckland after beating North Harbour in a play-off. The team finished as runners-up maintaining their record of top three finishes the past three years.

As we work towards the representative season ahead we look forward to the NZ Toro Interprovincials at Clearwater for the men and Waitikiri for the women.

Canterbury Golf is very fortunate to have experienced and passionate volunteers that both select and manage representative teams. I would like to thank each of them for their continued support and contribution to our representative programme.

**Rachel Thow**  
Golf Development Manager

## Regional Support Manager

In the past year I have been continuing to support golf clubs across Canterbury, Aorangi and Tasman, as well as working with the District Associations on regional projects to increase participation and raise the profile of golf in the community. Overall, there is a degree of optimism within the industry that we are heading in the right direction with efforts being made to address aspects of accessibility, inclusiveness and value for money within golf which are essential to our collective success moving forward.

Earlier this year, NZ Golf in conjunction with Canterbury Golf brought to fruition an objective to provide more playing opportunities for young beginners. The success of the pilot Team Golf series and subsequent family Team Golf illustrates the potential to grow our game by providing regular and engaging playing opportunities for young people and families.

A new strategy and brand has been developed by NZ Golf, and aims to capture the imagination of young people of all skill levels to play golf and will bring together a network of golf clubs and facilities, PGA Professionals, coaches, teachers, parents and volunteers across the country who share the same mission of growing the love of the game.

As the behaviours and preferences of participants continue to change in line with a rapidly evolving society, it is an ongoing challenge for the golf industry to adapt and consistently deliver experiences that attract and retain participants. Many programs tend to be designed to get clubs in the hands of new participants with limited planning around follow-on opportunities that offer a pathway into the game. The majority of participants play the game outside of the traditional club membership structure and it is critical that clubs find ways to embrace and engage these casual participants while continuing to provide a quality membership experience for their club golfers.

The Mainland Partnership has continued to progress over the past 12 months and the development team works closely together to share best practice allowing us to have a more standardised approach to our work. This working relationship has been extended with district representatives throughout the South Island coming together recently to discuss and plan the path forward for providing better quality experiences for young people and families in our communities. We are excited about where this is heading and looking forward to supporting more golf clubs to become involved in this space.

I would like to thank the Canterbury Golf Staff and Executive for their ongoing support in my role and appreciate the opportunity to be part of a progressive team focused on growing and supporting the game in the Canterbury region.

**Richard Hudson**  
NZ Golf Regional Support Manager



# Sub Committee Reports

## Canterbury North

Golf in North Canterbury continues to be strong although clubs, like most other areas, are struggling to keep playing numbers up. The courses' playability are a credit to the greens staff and volunteers who work hard in sometimes trying circumstances.

### Interclub

The number of teams playing in the Templeton Cup and Kaikoura Cup competitions remained static in 2018. Kaikoura entered a team in the Kaikoura Cup by invitation this year and may again in 2019.

We are as always grateful to all the clubs that make their courses available for interclub competitions and I would like to once again give my personal thanks to Mike Millward for his assistance in helping things run smoothly.

### Representative

The North Canterbury teams travelled to Motueka to take on Nelson in their annual representative match. The course was presented in great order with the weather playing its part with warm and sunny conditions.

North Canterbury took the honours in the Seniors, with Nelson being too strong in the Masters, Juniors and Intermediates.

The annual fixture against Marlborough which is traditionally played at Kaikoura was once again cancelled for 2018 owing to logistical issues. It is planned to be reinstated in 2019.

The North vs Central match was this year won by Central with the North Seniors losing to Central 12 – 6, the North Masters winning 6-3, the Central Juniors prevailing 5-1 over their North counterparts with the Central Intermediates defeating North 6-3. The overall result was North 23 – Central 19.

In closing I would like to thank my committee for their help over the past 12 months and in particular my representative selectors Bruce Hutchison and Jason Sincock for the work they have done in ensuring the representative fixtures have gone smoothly.

Thanks also to the team at Canterbury Golf for their help during the year.

We look forward to the 2018/19 year with continued confidence.

**Terry Waghorn**  
Convenor

## Canterbury Central

### Interclub

The weather gods were kind to us this year apart from one round when a weather event took place hitting hardest around the peninsular where all games had been scheduled.

Thanks to all clubs who provided impeccable courses and their volunteers for helping on the day to run these events. We acknowledge this can have quite an effect on green fee revenue.

Team numbers were on a par with other years but murmurings suggest that teams might be down next year. We have been addressing this during the off season with a survey of clubs and how we can mitigate this next year.

Congratulations to the North Canterbury teams who won both the Ashby Bergh and McGuire Hendon Trophies. Well done to Weedons for winning the Cresswell Cup over Metro B winners and for gaining a place back in Woodward Cup. Weedons were also invited to enter a team in Blank Cup.

### Representative

The annual North verses Central fixture was held at Greendale ending in success to Central. Thanks to Greendale for running a great day.

The Buller Westland match was played at Ellesmere in foggy conditions which proved challenging for both teams. Central Canterbury performed well on both days to secure the team win.

Congratulations to all the players from Central who went on to higher representative honours, we follow your progress with pride. Special recognition goes to Dominic Brett Kelly for gaining a scholarship to the States. We wish him every success and look forward to following his results.

Special congratulations goes to Pip Deans from the Hororata Club for winning the Canterbury Volunteer of the Year award – very well deserved!

Thanks to the contribution from the Central Committee members, I appreciate the time and effort that you have put into making the Association a well governed sub-committee, you should be proud of yourselves. A special thanks to Wayne Hallinan our sole selector for his time and effort.

Finally a huge thanks to the staff at Canterbury Golf for your guidance and help during the year. Your timely collation of everything interclub and website updates are first class.

**Barry Harkerss**  
Convenor

## Women's Events

The past year's calendar for Canterbury women golfers has been full with interclub competitions and club and Canterbury Golf tournaments.

Traditional club tournaments were only moderately supported. In a programme that has multiple and sometimes overlapping events in some weeks, players make choices and the teams and partnered events continue to be most popular as they provide relaxed competition across all handicaps. It is timely that clubs consider the number and format of events offered in each year to avoid overlap and encourage viable fields.

The 2018 interclub competitions were contested by a total of 82 teams, down by 4 from the previous year. Clearwater won the 36 hole Silver defeating first time entry Amberley; the 36 hole Open was again a Tai Tapu affair with their No. 2 team defeating their No.1 team; Russley 1 won the midweek 18 hole; Kaiapoi took the Weekend honours for the sixth time in the last eleven years; and Avondale won the 9 hole stableford competition. Hawarden won the 2017 Canterbury North competition which was contested by seven teams including one composite. Some of the clubs in this region struggle to field teams due to low membership.

Christchurch won the 2017 Pollock Cup. The Merle Barley Salver for the player with the best record in the Pollock Cup round robin games was won by Christchurch's Olive Tapu who was unbeaten through both the round robin and finals.

A review has been undertaken of the Pollock Cup with the aim of re-energising the competition by increased club participation, provide a development pathway for junior, senior and masters players with an opportunity for smaller clubs to compete while retaining their club identity on an equitable basis. A new format, embracing these objectives, will be introduced for the 2018 competition.

Consideration is also being given to changes to the weekend and midweek competitions.

We congratulate our Canterbury women who performed with distinction in the National 2017 Women's Home Links Competitions: Sue Clements and Debra O'Brien from Clearwater won the Nancy MacCormack Foursomes trophy with -9.6 under NZCR, and Adrienne Paterson from Kaiapoi won the 9 hole Sue Bunt Salver with -9.2 under NZCR. The 2017 Canterbury Champion of Champions was Lina Park of Christchurch with Eleanor Smart from Russley winning the 9 hole championship.

Other regular events organised by the Women's Match Committee during the year included 18 and 9 hole Christmas Tournaments and Ringers Tournament. Unfortunately the Millennium Trophy event between Canterbury and Aorangi was cancelled because of bad weather. The Captains Day tournament played at Waimairi Beach had a pleasing entry from 21 clubs so perhaps the town venue influenced the higher

attendance and will ensure a successful event in future.

Thanks are due to the Women's Match Committee for organising events and competitions during this past year. We continue to maintain good communication and discussion with the women of our Canterbury clubs through the two forums held each year. As always we appreciate the enthusiastic and professional support of all our activities by Canterbury Golf staff, Grant, Rachel and Mike.

**Pam Ellis**  
Convenor

## Men's Events

The Woodward Cup was a closely fought competition with the top four sides separated only by games at the completion of the round robin. Russley defeated Christchurch in the final at Waimairi Beach.

The Canterbury Strokeplay was reduced from 72 holes to 54 holes to help accommodate players travelling from Otago and Southland over the weekend. The Canterbury Stroke Play was part of the House of Travel Tour which included the Otago and Southland Stroke Play events as well. This new initiative resulted in a capacity field of high quality players travelling to each of the events from around the South Island.

The Men's Champions of Champions was successfully run at Templeton Golf Club involving players from 21 clubs. This event provides senior, intermediate and junior club champions the opportunity to compete against their peers for Canterbury championship honours.

The Canterbury Matchplay continues to be a premier event on the calendar attracting 78 entries. The men's masters matchplay field was increased from 8 to 16 to recognise the interest from players in this section.

These events could not happen without the effort of Rachel, Mike and Grant in the office. On the day, volunteers were coordinated by Tournament Director Dennis Maguire and results by Helen Satherley.

Special mention to the referees for their tireless work often in cold, windy conditions. Many thanks to competitors and sponsors who make it all possible.

**John Thompson**  
Convenor

# 9 Hole

The 2017/18 season commenced with the Canterbury Golf Men's and Women's 9 Hole Tournament played at Kaiapoi Golf Course. The Women's Grade 1 was won by Adrienne Patterson (Kaiapoi), Women's Grade 2 by Lynda Downes (Russley) and the Men's Grade by John Evans (Amberley). The overall winner of the Canterbury Golf 9 Hole Trophy was John Evans

The Champion's Trophy was played in conjunction with the Champion of Champions Tournament at Waimairi Beach with Eleanor Smart (Russley) winning the Gross Stroke Trophy.

The Crystalp Jewellery Ringers Tournament was played at Rangiora with Suzanne Taylor (Russley) winning the competition.

The Canterbury Golf Men's and Women's Christmas Tournament held at Russley Golf Club attracted a field of 53. It was great to see such a good field after the disappointment of the previous year when the tournament was cancelled due to low entries. Grade 1 Gross was won by Hiromi Ikehata (Methven) Grade 2 Gross was won by Claire Ballantyne (Russley) and the Stableford in the Men's Grade was won by Mike Markilie (Methven) on a countback from John Evans (Amberley).

The club tournaments held during the year were generally well supported and certainly enjoyed by participants being a great opportunity to play different courses and meet new people and old friends.

The Interclub competition was again played in two divisions with 15 teams competing. We were pleased to welcome back teams from Templeton and Waitikiri to the competition. Unfortunately Charteris Bay was unable to field a team this year and Pegasus and Rangiora were only able to field 1 team each this year. The final was held at Kaiapoi between Avondale and Russley 1 in good conditions, with Avondale coming out the winners. Kaiapoi kindly hosted all the players who participated in the 2018 competition making the final a great occasion.

I congratulate and thank all interclub team captains and members for their participation and help in making this a great competition. This year rather than being challenged by inclement weather, the extreme temperatures we were experiencing necessitated temporary guidelines being put in place to address this.

Thank you to all the clubs who made their courses available and the staff and members who willingly and ably hosted the interclub competition ensuring the events ran smoothly.

Thank you to the Canterbury Golf Staff and particularly Mike Millward for their help and support over the past 12 months.

**Claire Ballantyne**  
Convenor

# Canterbury Metro

Currently only half of the metro clubs are represented on the Metro Committee which is a less than ideal situation. It would be great to have more club represented from all metro clubs to provide feedback and contribute to the successful running of this sub committee.

Our efforts to enhance participation and enjoyment, in our competitions, has improved after consultation with team captains and managers. We are grateful for this input.

Conditions of play for Blank, Simon, Metro A & B and Presidents were all reviewed and changes have been implemented over the past 12 months.

Pegasus and Weedons have accepted our invitation to play in Blank Cup in 2018. The offer for this season was made as a result of only seven metro clubs that were in a position to enter a team and the strong showing of Pegasus in the competition last season.

Significant feedback across the metro competitions suggests that a scheduling movement for Blank and Simon towards Spring/Summer will increase interest and participation in these competitions.

The Metro Committee fully supports the plan by Canterbury Golf to investigate the feasibility of finals in these competitions in late November rather than late September, for the 2019 season with the hope that this positive move will encourage more players to commit to interclub.

The Metro A and B, Presidents and Over 50 & 60's competitions were well supported by players and clubs with a high level of competition while incorporating the enjoyable social atmosphere they are renowned for.

My thanks to the members of the metro committee, Danny O'Neill (Harewood), Warren Davis (McLeans Island), Lindsay Penman (Russley), Tony Thomas (Waitikiri), John Brettell (Coringa), Don Brown (Bottle Lake) and Peter MacDonald (Russley). The input, time and wise counsel given by the committee is appreciated.

We are grateful for the contribution made from our interclub convenors, John Brettell (Blank Cup), David Silk (Simon Cup), Don Brown (Presidents) and John Thompson (Over 50's & 60's). These convenors commit many Sundays to ensure the successful running of these competitions.

Mike Millward provides great support to the committee and has a professional, hard working approach which ensures the smooth running of our competitions.

**Noel Stewart**  
Convenor

# Course Rating

The following courses were rated by the committee over the past 12 months, Pegasus, Harewood, Russley, Greendale, Amberley and Kaiapoi. Thanks to my fellow raters for their efforts during the season to complete this work.

It was great for the committee to attend a course rating workshop run by Phil Aickin from New Zealand Golf. This provided the opportunity for the committee members to gain further knowledge in this area and share best practices amongst the group.

**John Thompson**  
Convenor

# Age Group

The committee would like to thank to Ronald Boet, who resigned after several years of service, for his input on the committee. We appreciate all his efforts.

The committee worked hard to ensure as many juniors as possible are given the opportunity to play golf in Canterbury. It has been good to see the introduction of Team Golf events which has engaged more young people along with the inclusion of a family ambrose and this has proven very popular.

Junior membership in Canterbury is currently 552, a decline over the past 12 months of 24 players. The committee are focused on growing junior participation so will be looking to address this in the coming year.

While Junior Interclub had a reduction of two teams it was still a great competition with a playoff between Lincoln and Russley, with Russley coming out the victors. Waimairi Beach won the Junior Foursomes title for the second time in the last three years.

The South Island Age Group Interprovincials were held at Templeton Golf Club in April. The Canterbury U19 & U16 Teams won their respective South Island titles.

2017 saw the Canterbury Boys Team of Tom Parker, Dominic BrettKelly, Ben Baker, Kazuma Kobori, Hayato Miya, Zach May and Tiaki Ogilvie win the Boys Interprovincial in Cambridge after a tense final against North Harbour remaining unbeaten for the week. Congratulations to Ben Baker who was named the Player of the Tournament.

The Canterbury U19 Girls team of Amelia Garvey, Juliana Hung, Jessica Crosbie, Lina Park, Maddie May and Deanna Matthews finished a creditable 5th at the Girls Interprovincials played in Rotorua.

I would also like to thank committee members Tim May, Paul Bryden, Wayne Hallinan and Pip Deans for their ongoing support and encouragement – Junior Golf is the better for their involvement.

**Craig Vining**  
Convenor

# Representative

The committee has been involved throughout the year in overseeing the representative programme and appointment of key volunteers to our representative roles.

We are very fortunate to have a great team of highly skilled volunteers who fulfill the positions of representative managers and selectors, many of whom have dedicated their time and passion for a number of years. It's also great to be able to introduce new volunteers to these roles for succession planning. This assists us to offer a continuity of service using the experience of the volunteers currently in these roles going forward.

I would like to acknowledge the work that Gary McAuley has given to Canterbury Golf as a Men's Selector for the past six years. Gary has dedicated many hours to watching golf, selecting teams and has ensured robust processes have been put in place. We are also grateful to Murray Brown for the work he put into the Canterbury Men's Team as Manager over the past two seasons.

The Flexi Lease Canterbury Women's Team have continued to perform well at the NZ Toro Interprovincials and although they had a relatively young team with two players on debut they fought their way through to the final after a play-off to finish runners up.

The Canterbury Junior Team had a week to remember at the Boys Interprovincial in Cambridge, where they won the title against North Harbour in the final. This event is a critical pathway for our junior players to gain experience at this level and we are grateful for the continued invitation to attend by Waikato Golf.

The committee would like to thank all of our junior, senior and masters representative managers. We are fortunate to have you involved to take our representative teams to events. To the representative selectors, we appreciate this is a challenging role, we value the contribution you make to ensure robust decisions are made and ensuring open lines of communication between players and management.

Thanks must also go to Flexi Lease for their continued sponsorship of the women's team and to Fenix for their continued sponsorship of the men's team. Our teams are well looked after with uniforms and equipment and we appreciate your support in this area.

We look forward to an exciting year ahead with the South Island Masters being hosted at Pegasus Golf Club in October, the NZ Toro Men's Interprovincials at Clearwater Golf club in November and NZ Toro Women's Interprovincial in December at Waitikiri Golf Club.

**Max Walker**  
Convenor



## Membership Summary as at 30 June 2018

Club	Total Members	Adult Men	Adult Women	Junior Boys	Junior Girls
Akaroa	194	133	58	3	0
Amberley	149	116	33	0	0
Amuri	60	36	21	3	0
Avondale	357	269	67	18	3
Bottle Lake	358	298	57	3	0
Burnham	106	89	13	4	0
Charteris Bay	120	87	33	0	0
Chatham Island	5	5	0	0	0
Cheviot	79	45	32	2	0
Christchurch	692	476	193	19	4
Clearwater	431	328	95	7	1
Coringa	330	255	63	9	3
Culverden	64	47	14	3	0
Ellesmere	172	128	43	1	0
Everglades	166	114	39	12	1
Greendale	181	128	49	4	0
Hagley	166	134	24	7	1
Hanmer Springs	183	137	30	11	5
Harewood	505	338	142	12	13
Hawarden	68	46	20	2	0
Hororata	184	124	45	13	2
Kaiapoi	298	225	55	14	4
Kaituna	66	53	12	1	0
Lincoln	347	249	70	25	3
McLeans Island	189	163	25	1	0
Pegasus	481	283	102	69	27
Rangiora	361	243	108	7	3
Rawhiti	263	201	45	13	4
Richmond Hill	27	20	5	2	0
Russley	733	491	179	51	12
Scargill	71	50	21	0	0
Tai Tapu	365	280	72	12	1
Templeton	775	652	91	26	6
Terrace Downs	34	26	5	3	0
Waimairi Beach	496	416	54	19	7
Waimakariri Gorge	204	162	41	1	0
Waitikiri	472	333	103	30	6
Weedons	415	328	58	22	7
<b>2018 June Total</b>	<b>10167</b>	<b>7508</b>	<b>2117</b>	<b>429</b>	<b>113</b>
<b>2017 June Total</b>	<b>10622</b>	<b>7814</b>	<b>2242</b>	<b>467</b>	<b>99</b>
<b>2016 June Total</b>	<b>10857</b>	<b>7990</b>	<b>2313</b>	<b>464</b>	<b>90</b>
<b>2015 June Total</b>	<b>11338</b>	<b>8327</b>	<b>2393</b>	<b>514</b>	<b>104</b>
<b>2014 June Total</b>	<b>11618</b>	<b>8558</b>	<b>2461</b>	<b>512</b>	<b>87</b>

## Auditor's Report



### **INDEPENDENT AUDITOR'S REPORT** **To the Members of Canterbury Golf Incorporated** **Report on the Financial Statements**

#### **Opinion**

I have audited the Financial Statements of Canterbury Golf Incorporated which comprises the society information, the statement of service performance, statement of financial performance and statement of cash flows for the year ended 30 June 2018, statement of financial position as at 30 June 2018, fixed assets schedule and the notes to the Financial Statements.

In our opinion:

- the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;
- the accompanying Financial Statements (containing the statements as specified in the opening paragraph) gives a true and fair view in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) standards issued by the New Zealand Accounting Standards Board.

#### **Basis for Opinion**

The audit of the society information and statement of service performance were conducted in accordance with The International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised).

The audit of all other statements as listed in the opening paragraph was conducted in accordance with the International Standards on Auditing (New Zealand) (ISAs (NZ)).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Canterbury Golf Incorporated in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

I believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in Canterbury Golf Incorporated

#### **Responsibilities of the Executive Committee for the Financial Statements**

The Executive Committee is responsible for:

- Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- the preparation and fair presentation of the Financial Statements on behalf of the entity which comprises
  - the society information and statement of service performance
  - the statement of financial performance, statement of financial position, statement of cash flows, fixed assets schedule and notes to the Financial Statements in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) standards issued by the New Zealand Accounting Standards Board.
- Such internal controls as the Executive Committee determine is necessary to enable the preparation of the Financial Statements that is free from material misstatement, whether due to fraud or error.

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- d) In preparing the Financial Statements, the Executive Committee is responsible on behalf of Canterbury Golf Incorporated for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive Committee either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

#### **Auditor Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Statements.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Executive committee and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Canterbury Golf Incorporated's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Canterbury Golf Incorporated to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Statements, including the disclosures, and whether the Financial Statements represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Executive Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Bevan Smith  
9 August 2018  
Christchurch

## Society Information

### **Purpose of Canterbury Golf**

Canterbury Golf Incorporated was formed in 2007 after the amalgamation of the men's and women's provincial golf bodies. Originally, the Canterbury Provincial Golf Association Incorporated was formed in 1947. Its aim is to support affiliate golf clubs and provide amateur golf services in the region. Canterbury Golf has a close working relationship with its parent body New Zealand Golf, and neighbouring districts Aorangi Golf and Tasman Golf.

### **Address**

375 McLeans Island Road, Harewood, Christchurch

### **Honorary Solicitor**

Ben Frampton, Saunders & Co.

### **Auditor**

Bevan Smith, Christchurch

### **Bank**

ANZ

### **Registration Information**

Incorporated Society Registration Date	8 October 1947
Incorporated Society Registration Number	219520
Charities Commission Registration Date	26 March 2010
Charities Commission Registration Number	CC43903

### **Executive Committee**

Canterbury Golf is governed by an Executive Committee of volunteers who are all members of an affiliate golf club and have substantial business and golf experience.

President/Chairman	Stephen Kilpatrick
Vice President/Vice Chairwoman	Kate Johnstone
Executive Committee Member	John Thompson
Executive Committee Member	Warren Houghton
Executive Committee Member	Max Walker
Executive Committee Member	Maryanne Marlow
Executive Committee Member	Peter MacDonald
Executive Committee Member	Pip Deans
Executive Committee Member	Kevin Hughes

### **Staff**

Three full-time staff are employed to deliver golf services.

General Manager	Grant Lewis
Golf Development Manager	Rachel Thow
Golf Operations & Support	Michael Millward

As part of the Mainland Partnership Agreement, Canterbury Golf also employs two other full-time staff that work outside the region.

Aorangi Community Golf Manager (Timaru)	Malcolm Wood
Tasman Community Golf Manager (Nelson)	Chris Pugh

### **Main Sources of Canterbury Golf's Cash and Resources**

Canterbury Golf's activities are funded by member levies, grants, sponsorship, donations, interest, and activities that attract a user-pays contribution.

### **Main Methods Used to Raise Funds**

Each year affiliate clubs are levied based on the number of individual members they have. This accounts for about 48% of Canterbury Golf's income. Sponsorship and grants from various companies, trusts and agencies accounts for a further 39% of income.

### **Reliance on Volunteers and Donated Goods or Services**

Canterbury Golf relies on gifts of volunteer time and expertise to complete work in many essential governance and operational roles. Under the Executive Committee it operates 13 sub-committees all manned by volunteers.



# Statement of Service Performance

## Description of Canterbury Golf's Outcomes

Based on its 2015-2018 Strategic Plan, Canterbury Golf delivered outcomes based on an Annual Management Plan that provided KPI's toward the achievement of the 2018 strategic goals.

These outcomes were centred around diversification of income, helping affiliate clubs to be sustainable, increasing participation in golf across all ages, promoting golf, improving golf administration and development across the mid and upper South Island, and improving the results of our representative teams. This is in addition to providing core administration services for interclub, tournaments, junior golf and club support.

Canterbury Golf has delivered services under budget for the financial year, assisted with supervising an extra golf development position in the region (NZ Golf RSM), and management of two extra staff in Aorangi and Tasman districts (funded by Aorangi and Tasman). To its 38 member clubs it has delivered programmes and support to grow their participation, and continued with a golf tourism initiative to help drive club revenue. It ran a full calendar of tournaments and events, that included eight junior tournaments, three Canterbury Championship tournaments, and 36 interclub competitions.

Achievement of these outcomes enables golf to improve its service and contribution to the well-being of the Canterbury community as a sport, pastime, and recreation.

## Description of Canterbury Golf's Outputs

During the financial year ended 30 June 2018, the Society delivered the following:

### Income Diversification

Canterbury Golf has a sub-committee that focuses on diversifying its income sources so that it can remain sustainable for the future delivery of golf services. Possible projects are currently being considered for implementation.

### Club Sustainability

Canterbury has worked with New Zealand Golf to supervise a Regional Support Manager for the region. It also partnered with Aorangi Golf and Tasman Golf to employ and manage a Community Golf Manager for each region. All three positions focus on supporting clubs with their business and sustainability. A project to benchmark club costs and income has been implemented.

### Participation

Canterbury Golf implemented its Junior Golf Strategic Plan that put in place medium-term strategic goals focussing on improving service to young people, and increasing participation. National initiatives such as "Team Golf", "Get on the Green", "Love Golf" and the "She Loves Golf" campaigns were supported at a regional level. Discussion forums with clubs were held to share best practice around golf management.

### Promotion

Canterbury Golf is a shareholder in Canterbury Golf Tourism Limited that has been formed to look at promoting Canterbury as a golfing destination, with a view to increasing rounds played in the region. The company set up a digital platform as the primary promotional tool, and engaged clubs to provide golf packages for the website. A strategy to formalise and improve organisational communication is being finalised.

### Golf Administration

Canterbury Golf has been driving an initiative called the Mainland Partnership which formed a working relationship with neighbouring districts Aorangi and Tasman. This has resulted in Canterbury Golf providing administrative services for Aorangi Golf and Tasman Golf. Part of the partnership is also the shared provision of golf development services across the three regions. The Mainland Partnership now employs a full-time golf development position in each of the three districts.

### Representative Golf

Canterbury Golf provides Canterbury representative teams, and a supporting high performance and development programme. Through regular reviews, continual improvements are sort to increase the likelihood of success on the national stage. This year two Canterbury players represented New Zealand. Juliana Hung in the New Zealand Senior Women's Team at the Queen Sirikit Cup, and Tom Parker in the New Zealand Men's Junior Team at the Junior World Cup.

### Core Service Provision

Canterbury Golf continues to provide core administration services for interclub, tournaments, junior golf and club support, and through review, find ways of improving this service.

# Statement of Cash Flows

## For the Year Ended 30 June 2018

Cashflows from Operating Activities	2017 \$	2018 \$
<b>Cash was received from</b>		
Fees & Levies from Members	204,919	247,490
Sponsorship & Grants	272,099	210,485
Interest Received	7,601	7,618
<b>Total cash received from operating activities</b>	<b>484,619</b>	<b>465,593</b>
<b>Cash was applied to</b>		
Employee Payments	224,845	226,800
Supplier Payments	210,367	222,886
GST Movement	(11,362)	7,871
<b>Total cash applied to operating activities</b>	<b>423,850</b>	<b>457,557</b>

<b>Net cashflows from operating activities</b>	<b>60,769</b>	<b>8,036</b>
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## Cashflows from Investing Activities

<b>Cash was applied to</b>		
Increase in Investments	1,000	200
Uniforms, Plant & Equipment	574	9,710

<b>Net cashflows from investing activities</b>	<b>(1,574)</b>	<b>(9,910)</b>
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<b>Net decrease in cash</b>	<b>59,195</b>	<b>(1,874)</b>
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Opening cash	390,526	449,720
Closing cash	449,720	447,846

This is represented by:		
Bank accounts and cash	105,129	105,707
Short term investments	344,591	342,139

<b>Total cash held</b>	<b>449,720</b>	<b>447,846</b>
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These financial statements should be read in conjunction with the notes and accompanying auditor's report.

## Statement of Financial Position

For The Year Ended 30 June 2018

	2017 \$	2018 \$
<b>Current Assets</b>		
General Cheque Account	104,957	105,596
Eftpos Account	172	111
Sundry Debtors	81,943	47,603
Payments in Advance	10,242	11,713
Funds on Deposit (Note 1)	344,591	342,139
Canterbury Golf Tourism Limited Investment (Note 3)	1,000	1,200
<b>Total Current Assets</b>	<b>542,905</b>	<b>508,362</b>
<b>Current Liabilities</b>		
Sundry Creditors	13,870	29,043
GST due	39,580	31,709
Player Trust Funds	6,462	5,851
Income in Advance	111,757	108,041
Grants Received in Advance	59,750	67,975
Holiday Pay & Wages Accrued	15,376	13,901
<b>Total Current Liabilities</b>	<b>246,795</b>	<b>256,520</b>
Working Capital	296,110	251,842
Fixed Assets (as per schedule attached)	676,529	674,850
<b>Net Assets</b>	<b>972,639</b>	<b>926,692</b>
<b>Represented by Equity (Note 4)</b>		
Retained Earnings	476,226	502,698
Current Earnings	26,472	(20,947)
Asset Revaluation Reserve	420,191	420,191
Future Projects Reserve	49,750	24,750
<b>Total Equity</b>	<b>972,639</b>	<b>926,692</b>



President



General Manager

These financial statements should be read in conjunction with the notes and accompanying auditor's report.

## Statement of Financial Performance

For The Year Ended 30 June 2018

	2017 \$	2018 \$
<b>Income</b>		
Net Levy Income	217,937	217,477
Sponsorship and Grants	205,727	186,407
Entry Fees	26,980	29,644
User Pays Recoveries	11,281	12,680
Interest Received	7,601	7,618
<b>Total Income</b>	<b>469,526</b>	<b>453,826</b>
<b>Expenses</b>		
Tournaments & Events	111,796	109,911
Operations and Administration	7,446	7,753
Computer R & M	1,314	1,916
Office Charges	10,531	10,666
Salaries, Contracts & Employment Expenses	227,607	225,325
Vehicle Costs	21,468	21,638
Occupancy Costs	8,831	9,306
Occupancy R & M	6,677	6,080
Golf Coaching & Development	33,869	48,289
Mainland Underwrite	0	22,500
<b>Total Expenses</b>	<b>429,539</b>	<b>463,384</b>
<b>Total Operating Deficit before Non-Cash Items</b>	<b>39,987</b>	<b>(9,558)</b>
<b>Non-Cash Items</b>		
Depreciation as per Schedule	13,515	11,389
Transfer from Future Projects Reserve	0	25,000
<b>Net Operating Surplus/(Deficit)</b>	<b>26,472</b>	<b>(45,947)</b>
<b>Other Revenues</b>		
Mainland Partnership Account (Note 2)	0	0
Revaluation of Land & Buildings	107,045	0
Canterbury Golf Development Trust Grant	49,750	0
<b>Total Comprehensive Income and Expenses</b>	<b>183,267</b>	<b>(45,947)</b>

These financial statements should be read in conjunction with the notes and accompanying auditor's report.



# Schedule of Fixed Assets

	Cost Price	Accum Depr	BV 2017	Years Remain	Additions Disposals	Depr Month	Rate %	Depr 2018	BV 2018
<b>Buildings</b>	\$	\$	\$		\$		%		\$
Office	203,732	65,462	138,270						138,270
Revaluation	341,730		341,730						341,730
<b>Building Total</b>	<b>545,462</b>	<b>65,462</b>	<b>480,000</b>						<b>480,000</b>
<b>Land</b>									
Land	81,539		81,539						81,539
Revaluation	78,461		78,461						78,461
<b>Land Total</b>	<b>160,000</b>		<b>160,000</b>						<b>160,000</b>
<b>Motor Vehicles</b>									
Covered Trailer	2,000	2,000	0						0
<b>Motor Vehicle Total</b>	<b>2,000</b>	<b>2,000</b>	<b>0</b>						<b>0</b>
<b>Uniforms</b>									
2014 Uniforms	3,217	3,217	0						0
2015 Uniforms	8,418	6,314	2,104	0		12	50	2,104	0
2016 Uniforms	1,549	968	581	1		12	50 DV	291	290
2017 Uniforms	575	168	407	2		12	50 DV	203	204
2018 Uniforms				3	930	1	50 DV	39	891
<b>Uniforms Total</b>	<b>13,759</b>	<b>10,667</b>	<b>3,092</b>	<b>6</b>	<b>930</b>			<b>2637</b>	<b>1385</b>
<b>Plant &amp; Equipment</b>									
Shelving	216	137	79	6		12	10	8	71
Golf Clubs	2,664	2664	0	0		12	20		0
Database	2,500	2,500	0						0
Boardroom furniture	5,502	4,915	587	1		12	10	59	528
Office furniture	2,759	2,460	299	1		12	10	30	269
Cupboards	990	813	177	1		12	10	18	159
Computer	5,420	5,420	0						0
Bushnell Range Finder	443	443	0						0
Officer Chair	264	180	84	1		12	10	8	76
Computer PC	1,463	1,463	0						0
Phone System	1,306	677	629	3		12	10	63	566
Panasonic Projector	1,122	1,122	0	0		12	20		0
Uniden Radios	1,850	1,850	0	0		12	20		0
Website Upgrade—Plato	15,804	13,528	2,276	0		12	40	2276	0
GM Daikin Heat Pump	1,799	950	849	2		12	20	170	679
2014 Website Upgrade - Plato	1,719	1121	598	1		12	40	239	359
SNAG Inflatable & Equipment	34,733	11,520	23,213	7		12	15 DV	3,482	19,731
12 x Cleveland Rep Golf Bags	3,168	1162	2,006	2		12	20 SL	634	1,372
Daikin Heat Pump Boardroom	3,197	1173	2,024	2		12	20 SL	640	1,384
2015 Website Upgrade - Plato	813	472	341	2		12	40 DV	136	205
Canon IP110 Printer	383	109	274	2		12	20 SL	77	197
Travel Covers				3	2,030	7	20 SL	237	1,793
22 x Fenix Golf Bags				3	6,750	6	20 SL	675	6,075
<b>Plant &amp; Equipment Total</b>	<b>88,115</b>	<b>54,679</b>	<b>33,436</b>	<b>37</b>	<b>8,780</b>			<b>8,752</b>	<b>33,464</b>
<b>Total</b>	<b>809,336</b>	<b>132,808</b>	<b>676,528</b>		<b>9,710</b>			<b>11,389</b>	<b>674,849</b>

These financial statements should be read in conjunction with the notes and accompanying auditor’s report.

# Financial Statement Notes

## Statement of Accounting Policies

### Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an accrual basis are followed by the organisation.

The financial statements are prepared on the assumption that Canterbury Golf Inc. is a going concern.

The financial statements have been prepared in accordance with PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting which Canterbury Golf Inc. is eligible to apply.

### Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of profit and financial position have been applied:

### Grants and Donations

Donations are treated as income upon receipt. Grants received conditional on expenditure for specific purposes are treated as liabilities until spent. Upon expenditure on the intended purposes grants are recognised as income.

### Depreciation

Depreciation has been calculated using rates applicable to write assets off over their expected useful lives.

### Goods & Services Tax

The financial statements have been prepared on a GST exclusive basis.

### Fixed Assets

Fixed Assets are recorded at cost or revaluation less accumulated depreciation.

### Revaluation of Assets

Land and buildings were last revalued based on the Christchurch City Council Valuation Notice of 1 August 2016.

### Income Tax

The organisation promotes amateur sports and has a general exemption from taxation (s.CW 39).

### Liabilities

Liabilities are stated at the estimated amounts payable and include obligations which can be reliably estimated.

### Grants Received In Advance

At balance date the following grants and sponsorship were deemed to apply to the following financial year:

The Rata Foundation \$22,500  
New Zealand Community Trust \$35,000  
One Foundation (First Sovereign Trust Limited) \$8,225  
New Zealand Golf – Sir Bob Charles Fund \$2,250

### Income in Advance

At balance date levies of \$108,041 invoiced prior to 30 June were carried forward to the next financial year.

### Statement of Contingencies

Contingent liabilities at 30 June 2018 were nil.

### Changes in Accounting Policies

There have been no changes in accounting policies.

### Nature of Business

Canterbury Golf Incorporated is an association to foster, promote and control the game of golf as played and enjoyed by both men and women of all playing levels and all ages in the Association's district.

### Vehicle Lease Commitment

At balance date Canterbury Golf leased two vehicles from VFL Flexi Lease and the outstanding commitment under the lease agreements for the two vehicles totalled \$17,101.



Note 1

Funds on deposit: \$344,591	
Kiwibank deposit 3.3% maturing 26 October 2018	\$95,069
Heartland Bank - On Call 2.85%	\$247,070

Note 2

Mainland Partnership Account  
As part of an agreement with New Zealand Golf, Aorangi Golf, and Tasman Golf, Canterbury Golf manages club capability and golf development services across the geographical area of the Mainland Region, that is, the districts of Canterbury, Aorangi and Tasman. This agreement is known as the Mainland Partnership. The four parties have a three year agreement to implement, manage and finance four employment positions that will deliver club capability and golf development services.

Canterbury Golf manages the financial arrangements of the partnership. All Mainland Partnership accounts are kept separate from Canterbury Golf's finances. During the financial year income and expenses were:

Income	\$	Expenditure	\$
Aorangi Golf Grants	47,500	Aorangi CGM Costs	70,544
Tasman Golf Grants	47,500	Tasman CGM Costs	71,933
Canterbury Golf Grant	22,500		
NZ Golf Grants	24,977		
<b>Total Income</b>	<b>142,477</b>	<b>Total Expenditure</b>	<b>142,477</b>

Canterbury Golf has agreed to provide funding of \$22,500 per year to the Mainland Partnership for the second and third financial years as part of the three year agreement that ends on 30 June 2019.

Note 3

Canterbury Golf Tourism Limited  
Canterbury Golf is a 10% shareholder in this company formed to promote golf in the Canterbury region. Paid-up capital at balance date is \$1,200.

Note 4

Movement in Accumulated Funds

	Retained Earnings	Asset Revaluation Reserve	Future Projects Reserve	Total Equity
	\$	\$	\$	\$
Opening Balance 1 July 2017	502,698	420,191	49,750	972,639
Net Operating Profit and Other Comprehensive Income	(20,947)		(25,000)	(45,947)
<b>Closing Equity 30 June 2018</b>	<b>481,751</b>	<b>420,191</b>	<b>24,750</b>	<b>926,692</b>

Notes







Amelia Garvey  
Canterbury Young Sports  
Woman of the Year



Tom Parker  
Canterbury Young Sports Man  
of the Year Finalist

## Sponsors & Supports





## OUR MISSION

Growing and supporting  
golf in Canterbury

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